

# Hone Your Estimating Skills

This half-day course covers the principles of commercial estimating. Learn to Increase Profits on Every Job. Use take-off forms provided, organize your jobs, learn take-off shorthand, and find hidden costs. The half-day course also includes:

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www.visioninfosoft.com

## Estimating Course Content

- Introduction to Estimating Tools
- Blueprints and Specifications
- Setting Up the Estimate
- The Steps to a Successful Bid
- How to Identify Hidden Costs (and then take advantage of them)
- Job Breakdown
- Material and Labor Costing
- Proposals

**Class Includes a Free...**



**EPIC™ Pricing CD** (90-day load)

- EPIC™ is Vision InfoSoft's bestselling electrical pricing software and subscription service.
- Disk includes current pricing on over 1.5 million items.
- Start using realistic "Target" prices.
- Create your own price lists for service trucks.
- Updates most estimating and billing software pricing databases.

## EPIC Training CD

- Self paced tutorial instruction on using EPIC pricing.

## Course Information

**DATE:** Wednesday, January 6th, 2010

**TIME:** 12:00PM - 4:00PM

**LOCATION:** Graybar  
7055 S. Decatur Blvd  
Las Vegas, NV 89118

**CONTACT:** Pat Crouch

**PHONE:** (800) 241-5249

**COST:** \$199

(cost includes 4 hours of professional training and EPIC™ Pricing CD)

## Course Instructor: Brian Hoffelder

Brian Hoffelder is Vision InfoSoft's professional software trainer. He is one of the founders of Vision InfoSoft, provider of estimating, billing and pricing software for electrical and plumbing contractors throughout the country.



Brian combines over two decades of experience in software development, software training and first hand estimating to provide a real-world perspective on the most critical skills required for efficient and profitable bidding.

For more info on Brian, call 800-258-7752 x548  
or email [bhoffelder@visioninfosoft.com](mailto:bhoffelder@visioninfosoft.com)

## CLASS REGISTRATION FORM

Complete this form and fax, mail or submit in person. Please pay by credit card (MC, VISA, AMEX) or Check (paid to Vision InfoSoft).  
Contact: Pat Crouch, Vision InfoSoft, 1915 Aston Ave, Carlsbad, CA 92008 - ph# : (800)241-5249 fx: (760)579-0291 - [pcrouch@visioninfosoft.com](mailto:pcrouch@visioninfosoft.com)

**CLASS: Learn How to Estimate - Wednesday, January 6th, 2010**

NAME: \_\_\_\_\_ PHONE: \_\_\_\_\_

COMPANY: \_\_\_\_\_

METHOD OF PAYMENT:  CHECK  VISA  MC  AMEX  
(payment must be made prior to start of class)

ACCOUNT NUMBER: \_\_\_\_\_ 3 OR 4 DIGIT SECURITY CODE: \_\_\_\_\_ EXP. DATE: \_\_\_\_\_

NAME ON CARD: \_\_\_\_\_ C.C. BILLING ADDRESS \_\_\_\_\_

SIGNATURE: \_\_\_\_\_ (Required for invoice or credit card)

\* NO REFUNDS OR TRANSFERS WITHIN 3 BUSINESS DAYS OF CLASS DATE.